

### **ADDRESS:**

MIRQAB MALL – GATE E – 3RD FLOOR – OFFICE 307.

# YOUR REAL ESTATE COMPANY PROFILE

YRE OUTSOURCED SERVICES AIM TO REDUCE CORPORATE CLIENTS' OVERHEAD COSTS WHILE INCREASING THEIR RETURN ON OUR SERVICES

## **CONTACTS:**

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TO BE THE MOST REAL ESTATE FRANCHISE THAT PROVIDES AN EXCELLENT & CONSISTENT CUSTOMER EXPERIENCE



IS TO PROVIDE THE CONSUMER WITH THE HIGHEST LEVEL OF SERVICE OF ANY REAL ESTATE COMPANY THEREBY ENSURING THAT PROPERTIES ARE SOLD OR LEASED IN AN EXEMPLARY MANNER. WE ENDEAVOR TO DELIVER PROFESSIONAL SERVICE TO CLIENTS AND CUSTOMERS SO THAT TRANSACTIONS ARE COMPLETED TO THE SATISFACTION OF ALL CONCERNED.



IS TO ENSURE A SMOOTH PROCESS FOR OUR CUSTOMERS IN THE PURCHASE OR SALE OF REAL ESTATE.

WE ACCEPT ALL CHALLENGING AND DIFFICULT SITUATIONS RELATED TO REAL ESTATE TRANSACTIONS AS OPPORTUNITIES TO USE OUR PROFESSIONAL SKILLS. WE FIND SOLUTIONS THAT BEST ACHIEVE THE REAL ESTATE NEEDS OF OUR CUSTOMERS AND CLIENTS.



# "OUR VALUE ADD



## WHY US?

LOCAL ENTERPRISE

О3

06.

MAXIMUM COVERAGE

ONE STOP FULL SERVICE

TRUSTED BRAND NAME

MULTI-INDUSTRIAL EXPERIENCE

**CLIENT SERVICE DRIVEN** 

MANAGEMENT PROVEN TRACK

7



#### **QUALITY**

WE DELIVER ONLY EXCELLENCE AND AIM TO EXCEED EXPECTATIONS IN EVERYTHING WE DO.



#### INTEGRITY

WE CONDUCT OURSELVES IN THE HIGHEST ETHICAL STANDARDS, DEMONSTRATING HONESTY AND FAIRNESS IN EVERY DECISION AND ACTION.



#### RESPECT & TRUST

WE TREAT OUR CLIENTS AND EACH OTHER WITH DIGNITY AND RESPECT AT ALL TIMES.



#### \GILIT\

WE EXECUTE EXPEDITIOUSLY TO ADDRESS OUR CLIENTS' NEEDS.



#### COURAGE

WE MAKE DECISIONS AND ACT IN THE BEST INTERESTS OF OUR CLIENTS, THE FACE OF PERSONAL OR PROFESSIONAL ADVERSITY.



#### FUN

WE BELIEVE IN HAVING FUN AT WORK AND WITH EACH OTHER.







# REAL ESTATE BROKERAGE BUSINESS:

OBTAINING A DIRECT AUTHORIZATION FROM THE PROPERTY OWNER IN ORDER TO DISPLAY THE PROPERTY FOR SALE IN THE MARKET.

- OBTAINING A REAL ESTATE MARKETING AGREEMENT IF THE PROPERTY OWNER IS A COMPANY OR AN INDIVIDUAL.
- MAINTAINING THE CONFIDENTIALITY AND PRIVACY OF (PERSONAL) INFORMATION ABOUT EACH PROPERTY AND NOT PUBLISHING IT IN THE MARKET.
- DISPLAYING THE PROPERTY FOR SALE OR RENT THROUGH A GROUP OF SPECIALIZED AND PROFESSIONAL WEBSITES.

# SALES AND LEASING SERVICES:

IT INCLUDES ALL THE FOLLOWING REAL ESTATE CATEGORIES:

- RESIDENTIAL, SERVICE OR COMMERCIAL VILLAS.
- READY ADMINISTRATIVE OFFICES OR OFFICE SPACES.
- WAREHOUSES & COMMERCIAL WAREHOUSES.
- RESIDENTIAL APARTMENTS.
- LABOR ACCOMMODATION.
- LANDS OF ALL CATEGORIES.
- RETAIL SHOPS.



### FACILITIES & SERVICES MANAGEMENT:

- GENERAL MAINTENANCE WORK
   ELECTRICAL AND PLUMBING
  MAINTENANCE.
- MAINTENANCE OF CENTRAL AIR CONDITIONERS OR REGULAR UNITS.
- MAINTAINING GARDENS AND TAKING CARE OF THE CROPS AVAILABLE IN THE LANDSCAPE.
- CLEANING AND MAINTENANCE OF SWIMMING POOLS AND SPORTS SERVICES CENTERS.





## REAL ESTATE MARKETING



DEVELOP LONG TERM AND SHORT TERM MARKETING STRATEGIES FOR EACH PROJECT.

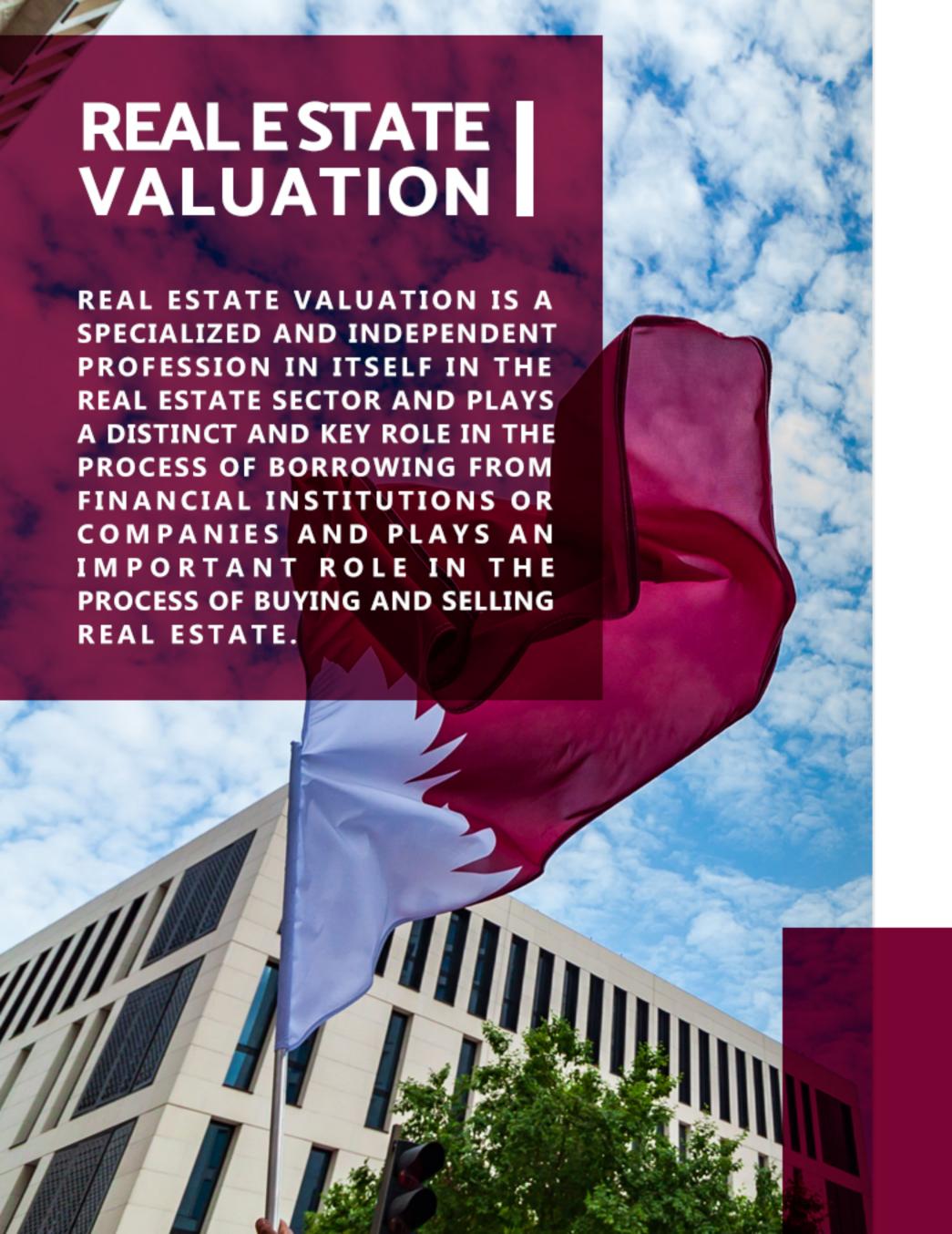


STUDYING THE CURRENT PROJECTS IN THE MARKET AND EVALUATING COMPETITION TO PROVIDE AN APPROPRIATE MARKETING PLAN.



STUDYING THE CURRENT MARKET PRICES IN ORDER TO PROVIDE QUOTATIONS IN LINE WITH THE MARKET SITUATION.







A PROFESSIONAL REAL ESTATE APPRAISER RELIES ON SEVERAL VISIBLE AND INVISIBLE DATA WHEN EVALUATING THE PROPERTY, THE MOST IMPORTANT OF WHICH ARE:

- 1 PROPERTY TYPE
- 2 REAL ESTATE AREA
- 3 ANNUAL RETURN OF THE PROPERTY
- 4 SUPPLY AND DEMAND IN THE MARKET.

WE AT YOUR REAL ESTATE OFFER THIS SERVICE TO CLIENTS INTERESTED IN BUYING OR SELLING REAL ESTATE THROUGH PROFESSIONAL AND LEGALLY ACCREDITED REAL ESTATE APPRAISERS.

# OUR TEAM

10+ YEARS OF EXPERIENCE IN REAL ESTATE INDUSTRY ESPECIALLY IN QATAR, 20,000 + LEADS GENERATED, 10 COUNTRIES.

01 | INNOVATE & LEAD

02 | FOCUS ON SOLUTIONS

03 | EMBRACE ACCOUNTABILITY

04 | BE GREAT AND NEVER SETTLE

AS OUR TEAM HAS GROWN, IT HAS BECOME MORE AND MORE IMPORTANT TO IDENTIFY AND OUTLINE THE CORE VALUES THAT GUIDE EVERYTHING WE DO. OUR CORE VALUES DEVELOP AND DEFINE OUR CULTURE, OUR BRAND, OUR BUSINESS STRATEGIES AND WHO WE ARE AS PROFESSIONALS IN TODAY'S CORPORAT WORLD IT IS OUR GOAL TO CONSISTENTLY LIVE THESE CORE VALUES OUT IN OUR LIVES ON A DAILY BASIS AND WE ENCOURAGE BOTH OUR TEAMMATES AND OUR CLIENTS TO HOLD US ACCOUNTABLE TO THESE VALUES.





# HOW DOES THAT BENEFIT THE BUYERS AND SELLERS WHO WORK WITH YRE?



MORE
TIME &
ATTENTION



MORE COMPETENT AGENTS



MORE COMMUNI CATION

## **WE BELIEVE IN**

- BEING REAL AND TRANSPARENT.
- BEING RESPONSIVE AND AVAILABLE.
- OBSESSING ABOUT THE DETAILS.
- EMBRACING FRESH IDEAS AND BOLD THINKING.





